

Course Curriculum & Details





What is in this ?

- About Pristine & Financial Modeling
- Topics Covered
- Methodology of Teaching
- What to expect at end?
- Who is going to Teach?
- Cost & Duration of the Program
- Contact Details



Financial Modeling School Batch I...,

In Financial modeling school Batch I

105 students learnt the art of financial Modeling

By creating two large and many small financial models

Step by Step





What people had to say

66 Overall it is excellent. The length is excellent. It fits within the attention span of most people and therefore the lesson is assimilated. Thank you for the opportunity to view the lesson!

66 The course is an excellent idea and is a good way to make financial modeling training more accessible to people around the world. This is Best Financial Modeling for small scale to Large Scale Industries irrespective of Product, services, Builders, Dealers, Franchises.

Having the lessons available to download so can look at again easily is great!

They have not restricted themselves to just constructing the Financial Model(FM) rather very receptive and flexible in their approach and willing to get feedback and share ideas



ΡΠΙΝΕ

Pristine is largest authorized trainer for finance certifications in India



CFA Institute (2010-11) Authorized Training provider – CFA

Pristine is now the authorized training provider for CFA Exam trainings . Pristine is largest training provider for CFA in India with presence across seven major cities.



GARP (2007-10)

Authorized Training provider -FRM

Largest player in India in the area of risk management training. Trained 1000+ students in risk management



FPSB India (2010-11) Authorized Training provider -CFP

An authorized Education Provider for Chartered Financial Planner Charter.

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PRMIA (2009-10)

Authorized Training provider – PRM/ APRM

Sole authorized training for PRM Training in India. Largest player in India in the area of risk management training. Trained 1000+ students in risk management



Sample Trainings Conducted ...,

Bank of America



Bank Of America Continuum Solutions (2010) Financial Modeling in Excel Associates were trained on valuation and mergers and acquisitions



J. P. Morgan (2010) Financial Modeling in Excel

The Real Assets Group were trained in Excel for infrastructure and real-estate modeling



Mizuho (2010) Financial Modeling in Excel

Bankers were using excel models that they could not understand. Conducted financial modeling in Excel trainings to bridge the gap



IIM Calcutta (2010) Financial Modeling in Excel

Students about to go for internships and join jobs found a gap in their grasp of knowledge of excel for financial modeling. Conducted training for 75+ students with an average rating of 4.5+

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FMS Delhi (2010) Financial Modeling in Excel

Final Year MBA students of Faculty of Management Studies, Delhi University were trained in financial modeling so as to prepare them better for a job in finance.



HSBC (2009) Analysts of the global investment baking team were trained on advanced Excel

*Indicative List



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Financial modeling training is

an online training program*

that can enable you

to create a complete integrated financial model in excel





Financial modeling training is

an online training program*

that can enable you

to create a complete integrated financial model in excel

- Delivered online
- Each student gets a secure log-in
- No-need to be online at a specific time
- Lessons can be taken repeatedly



Financial modeling training is

an online training program*

that can enable you

to create a complete integrated financial model in excel

- Building the model from scratch
- Step by step tutorials and templates
- Practical understanding of financial statements



Financial modeling training is

an online training program*

that can enable you

to create a complete integrated

financial model in excel

- Where you comprehensively analyze financial statements
- Changing any assumption or part of the model reflects in all other parts
- Best suited for people working/ planning career in
 - Investment Banks
 - Equity Research
 - Business planning/ Strategy
 - PE, Funds
 - Commercial banks



Topics Covered





Integrated valuation would be completed by ...

- 1. Designing an efficient layout
- 2. Inputting the historical statements
- 3. Analyzing the growth drivers
- 4. Forming growth assumptions
- 5. Projecting future P&L and B/S
- 6. Creating Asset & Dep. Schedule
- 7. Creating Debt schedule

- 8. Equity & Retained Earnings
- 9. Creating Cash Flow statement
- 10. Circular loop and Cash updation
- 11. Analyzing Ratios
- 12. Valuation by DCF
- 13. Valuation by Comps
- 14. Charting a football field

You would be able to create a complete Integrated Valuation model (For emerging Markets) in **FMCG/ Manufacturing sector** in 20 Hrs duration

ΡΠΊΣΤΙΝΕ



Study Session: Week I

- 1. Pre-requisites to Financial Modeling
- 2. Understanding Financial Statements (FSS)
 - a) Profit & Loss (P&L) Statement
 - b) Balance Sheet (B/S)
 - c) Cash Flow Statement
- 3. Financial Statement Analysis
- 4. Line items and linkages in the FSS

Week 1:

Lessons:

- Introduction To P&L
- P&L Model In Excel
- Introduction To Balance Sheet
- Introduction To Cash Flow Statement
- Integrating Financial Statements Business Case
- <u>Case For Integrated Financial Model</u>
- Steps To Create Integrated Financial Model
- Creating A Layout For Integrated Model

You would learn all the Basic Financial Statements and its analysis techniques





Study Session: Week II

- Essential Excel Usage (Referencing framework 1. & shortcuts)
- 2. Short Modeling Case
 - Funding eligibility for startup company a)
 - b) Equated Monthly Installments (EMI)
- 3. Analyzing financial case study & back of the envelop calculations
- Integrated Model (Step I) historical financial 4.

statements

You would learn essentials of Excel for Financial Modeling

Week 2:

Lessons:

- Excel Shortcuts
- Referencing Framework In Excel
- Custom Formatting In Excel
- Business Modeling Basic Case
- Emi Basic Case
- Understanding Integrated Valuation Case
- Integrated Valuation Model Historical Statement P&L
- Integrated Valuation Model Historical Statement Balance Sheet



ΡΠΙΣΤΙΝΕ

Study Session: Week III

1. Calculating Growth drivers

- a) P&L (YoY and CAGR)
- b) B/S (Days (of inventory, A/R, etc.))
- Understand Management Discussion Analysis (MDA)
- 3. Build Assumptions about the future
- 4. Project revenues/ costs

Week 3:

This week's Lessons are all related to Integrated Valuation Model:

- Revenue Drivers
- <u>Cost Drivers</u>
- Balance Sheet Drivers
- Building P&L Assumptions
- Building B/S Assumptions
- <u>Building Assumption Numbers</u>
- Revenue Buildup
- <u>Raw Material Cost Buildup</u>
- Other Costs Buildup
- Recording of Live Session Conducted on 9th Nov.

You would learn steps in analyzing growth drivers and projecting future numbers



Study Session: Week IV

- 1. Part projecting P&L and B/S
- 2. Projecting Asset and Depreciation
- 3. Projecting Debt and Interest
- 4. Projecting PAT and Retained Earnings
- 5. Modeling Cash Flow
- 6. Case on Break Even Analysis

Week 4:

This week's Lessons are all related to Integrated Valuation Model:

- Projecting P&L
- Projecting Balance Sheet
- Creating Asset Schedule
- Creating Financing Schedule
- Modeling the Cash Flow Statement

Additional Material (Based on the request in Live Session)

- Glossary of Financial Terms
- Break Even Analysis

You would learn steps in creating schedules that cut across P&L and B/S

ΡΓΙ΄ ΣΤΙΝΕ



Study Session: Week V

- 1. Advanced aspects of excel
 - 1. Circular references
 - 2. Macros
- 2. Understanding Circular reference
- Circular references in interest expense
- 4. Macros to generate charts
- 5. Macros to break circular loops

Learn application of advanced excel functions – Macros and Circular references in Finance

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This week's Lessons are related to understanding Circular References in Excel and Updating the Integrated Valuation Model:

- Understanding Circular References in Excel
- A Short Case on Using Circular References to Update Interest Expense
- Updating Interest Expense using Circular References in the Integrated Valuation Model

Additional Material (Based on the request in Live Session)

Understanding Macros

Week 5:

- Creating Custom Charts Using Macros
- Breaking Circular References Using Macros Application in Finance



Study Session: Week VI

Analyzing the statements 1.

- 2. Using ratios
 - Profitability a)
 - b) Liquidity
 - Others C)
- Basics of corporate finance 3.

4. functions

Week 6:

This week's Lessons are related to startin We also start understanding the very bas material on credit risk model (Unrelated functions and lookup functions in excel:

- Understanding the steps in integrated financial model Moving from creating financial them
- Integrate Financial Model Financial Statement Analysis using Profitability Ratios
- Integrate Financial Model Financial Statement Analysis using Liquidity Ratios
- Integrate Financial Model Financial Statement Analysis using Other Ratios
- Basics of Corporate Finance Time Value of Money
- Basics of Corporate Finance NPV and IRR

credit risk Model - Arrays and lookup Additional Material (Based on the request in Live Session) Credit Risk Model – I (Understanding Array functions in Excel)

Credit Risk Model – II (Understanding Lookup functions in Excel)

Learn Financial Statement Analysis in Excel and Array functions for Credit Risk Modeling

ΡΠΙΣΤΙΝΕ



Study Session: Week VII

1. Understanding Valuation

methodology

- a) Absolute valuation DCF
- b) Comps (comparatives)
- 2. Implementing DCF
 - a) Cash
 - b) Timing of cash
 - c) Expectation of investors (Cost of

capital)

Learn and Understand and Implementation of Valuation Techniques

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Week 7:

This week's Lessons are related to starting with the valuatio different parts of valuation by DCF and implement the valua

- Understanding the the methodologies of Valuation
- Free Cash Flows (to the Firm and Equity) FCFF, FCFE
- <u>Calculating FCFF and FCFE</u>
- Understanding Cost of Equity CAPM
- Understanding Cost of Capital WACC
- <u>Understanding terminal value</u>
- Integrated Valuation Model Implementing Valuation by DCF



Study Session: Week VIII

1. Practice and Implement a

Completely Integrated Valuation

Model

Week 8:

This week's Lessons we would be utilizing all our knowledge gained model for the largest IPO in India – Coal Indial Ltd. (CIL)

Creating an Integrated valuation model for Coal India Ltd.

Practice on Actual Industry Model



Study Session: Week IX

1. Valuation by Comps

(Comparatives)

- a) Transaction comps & Trading comps
- b) Important multiples like P/E, EV/
 EBITDA, EV/ Sales
- Modeling advanced Accounting Concept - Deferred Taxes
- 3. Creating forms in Excel

Week 9:

This week's Lessons are related to valuation of the company performing scenario analysis on equity value. We also demy accounting – Deferred Taxes. Also this week, we release the

- <u>Understanding Trading Comps</u>
- <u>Understanding Transaction Comps</u>
- Important Points to Note while using Valuation through Comps
- Integrated Valuation Model Using Comps for Valuation
- Using Excel Data Tables for Scenarios
- Integrated Valuation Model Using Data Tables for Scenarios
- Understanding Deferred Taxes
- Implementing Depreciation using SLM
- Implementing Depreciation using DDM
- Implementing Deferred Taxes
- Using User forms to create GUI in Excel
- Making Stunning Charts with Excel

Learn and Understand and Implementation of Valuation Techniques



Study Session: Week X

1. Charting Theme

- a) Football field
- b) Waterfall Mechanism
- 2. Creating Valuation Dashboard
- 3. Monte Carlo Simulation

Week 10:

This week's Lessons are related to Charting and Creating Dashboards : concluding week for the Financial Modeling School.

- Recording of Second Webinar for Financial Modeling School
- Integrated Valuation Model Charting the football field
- Advanced Accounting Concept Revenue Recognition
- Charting Technique Waterfall Model for Percentage Revenue Recognized
- Arranging Scroll Bars in Valuation Model
- <u>Understanding Dupont Analysis</u>
- Understanding Dashboarding Tool Sparklines for Incell Charts
- Integrated Valuation Model Dupont Analysis & Dashboard
- Integrated Valuation Model Monte Carlo Simulation
- Summarizing the Financial Modeling School

Learn Charting Techniques relevant to finance in Excel

ΡΠΙΝΕ



Introducing Project Finance Financial Modeling





Project Finance Financial Modeling

Nuances of PF Model

- 1. FSS Nuances for Project finance
- 2. Components of RE Financial Model
- 3. RE Investments: Key Metrics
- 4. Key Concepts in RE Model
 - 1. Understanding circular loops in Excel
 - 2. Interest During Construction
 - 3. Modeling Depreciation and Deferred Taxes
 - 4. Deferred Tax and Loss Carried Forward
 - 5. Cash Distribution and Tranches
 - 6. Modeling Delays

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7. Debt Servicing Reserve Account (DSRA)

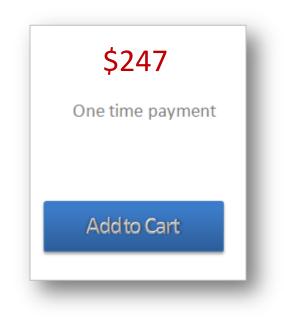
PF Model for RE

- 1. Modeling Commercial Complex
- 2. Modeling Assumptions
- 3. Modeling Area parameters
- 4. Modeling EPC Cost and Phasing
- 5. Modeling financing Schedules
- 6. Modeling NOI and Expenditure
- 7. Building financial statements
- 8. Valuation and Analysis

You would be able to create a complete Integrated Valuation model (For emerging Markets) in Real Estate sector in 20 Hrs duration



You signup for the program by making online payment







Login to Financial Modeling School with the user ID & Password emailed to you

You are not currently log Username:	ged in.
Password:	
Remember Me	
» Lost your Password?	





Access Lessons, Videos and Download Examples As you Like

Week 3:

This week's Lessons are all related to

- Revenue Drivers
- Cost Drivers
- Balance Sheet Drivers
- Building P&L Assumptions
- Building B/S Assumptions
- <u>Building Assumption Numbers</u>
- Revenue Buildup
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- Recording of Live Session Conducted (

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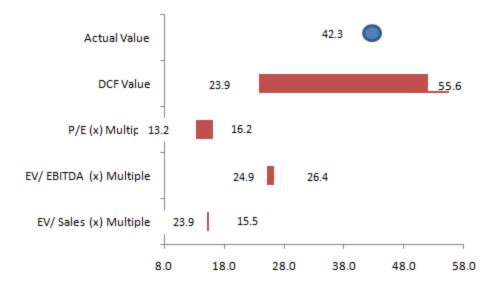
Ask Questions or Comment on Lessons to Get Answers







Take up Home work & Class project assignments to Sharpen your Skills







Each topic will be explained thru

Videos, Excel templates, Screencasts & Text Posts





About Class Projects

We have 2 short cases & 1 valuation project

We build 2 small models and 1 complete integrated valuation model as a project. The complete integrated valuation model can be created on any listed company.





What to expect at the end?

Towards the end of Financial Modeling Course*

You will be able to created an integrated model You will know how to use financial statements for analysis You will understand the process of valuation and capital raising You will get a certificate of participation

*assuming you follow the program and practice





Who is going to teach?

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Paramdeep Singh, Director and Faculty, Pristine



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- Paramdeep has an extensive experience in the financial services, consulting and training domain. He has extensive knowledge of the financial services industry, where he raised growth capital for organizations and helped them improve their revenues. He has authored research papers and trained 1000s of senior people in the area of financial modeling, quantitative analysis and risk management.
- Prior to founding Pristine, Paramdeep has worked in senior management positions as an Investment Banker with Standard Chartered Capital Markets (India) and as a consultant with Accenture Management Consulting.
- Paramdeep is an **MBA** from **IIM Indore**, where he secured the highest CGPA in his batch. He has completed his **B. Tech and M. Tech** in Mathematics and Computing from **IIT Delhi**



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Duration of the Program – Financial Modeling

10 Weeks of Active Learning

6 Months Online Membership

Financial Modeling School classes start on February 23rd





Duration of the Program – Project Finance

10 Weeks of Active Learning

6 Months Online Membership

Financial Modeling School classes start on February 23rd





Cost of the Program

\$247

Online Classes + Lesson Download

FINANCIAL MODELING

\$247

Online Classes + Lesson Download

PROJECT FINANCE



\$397

Online Classes + Lesson Download

BOTH





Payments & Registration

opens on 23rd of February, 2011

and closes on 8th of March, 2011

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Visit http://chandoo.org/wp/financial-modeling-school/

On March 8th, 2011 and follow instructions

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Contact Details

Questions & Doubts?

Please e-mail me at paramdeep@edupristine.com

or visit http://chandoo.org/wp/

http://www.edupristine.com

or call +91 814 262 1090 or +91 989 298 0608





See you in Financial Modeling/ Project Finance School...





